

# AWMA MEMBERSHIP APPLICATION



AMERICAN WHOLESALE MARKETERS ASSOCIATION

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- YES! I want to save \$300 and get AWMA's Buying Guide & Membership Directory free. Sign me up today.**
- NO, I'm not interested in membership at the present time, but I'd like to purchase the Directory for \$300.**

## Professional Profile

What is your primary business? *(Please check only one)*

- (1) Candy, tobacco, snack food and/or grocery distributor, including headquarters personnel
- (2) Distributor salesperson
- (3) Retail buyer
- (4) Broker and/or manufacturer representative
- (5) Manufacturer and/or supplier
- (6) Others allied to the field (please specify)
- \_\_\_\_\_

## Company Information

NAME \_\_\_\_\_

TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_

DIVISION OF \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

E-MAIL \_\_\_\_\_ WEBSITE \_\_\_\_\_

FISCAL YEAR END (MM/DD) \_\_\_\_\_

## Payment Information

- Check enclosed *(Make payable to AWMA)*
- Charge my  Visa  MasterCard  AMEX

CARD # \_\_\_\_\_ EXP. \_\_\_\_\_

SIGNATURE \_\_\_\_\_

## 2012 Dues Schedule

*(Please check the appropriate box)*

### Wholesale Distributor

*Annual Sales Volume*

- More than \$10B.....\$15,000
- \$6.1B – \$10B.....\$12,000
- \$2.1B – \$6B.....\$11,000
- \$901M – \$2B.....\$10,000
- \$801M – \$900M.....\$9,000
- \$701M – \$800M.....\$8,000
- \$601M – \$700M.....\$7,000
- \$501M – \$600M.....\$6,000
- \$401M – \$500M.....\$5,000
- \$301M – \$400M.....\$4,000
- \$201M – \$300M.....\$3,000
- \$151M – \$200M.....\$2,000
- \$101M – \$150M.....\$1,500
- \$76M – \$100M.....\$1,250
- \$51M – \$75M.....\$1,000
- Less than \$50M.....\$750
- Additional Branch or division..... No charge

### Manufacturers and Importers

*Annual Sales Volume*

- More than \$250,000,000 ..... 5% Increase
- \$100,000,001 – \$250,000,000.....\$3,400
- \$50,000,001 – \$100,000,000.....\$2,450
- \$25,000,001 – \$50,000,000.....\$1,600
- \$10,000,001 – \$25,000,000.....\$1,350
- Less than \$10,000,000 .....\$750

### Brokers and Sales Representatives

*Number of Employees*

- 1–5.....\$450
- 6+ .....\$750

### Retailers

- .....\$750

### Foreign Distributor

- .....\$750

### Other Allied ..... \$750

- Consultant
- Foodservice Distribution
- Software/Technology
- Transportation Line
- Warehouse
- Other: \_\_\_\_\_

**Please return with your dues payment.** Dues and contributions to AWMA may be deductible by members as an ordinary and necessary business expense for federal income tax purposes. They are not deductible as charitable contributions. Pursuant to the 1993 Omnibus Budget Reconciliation Act provisions relating to lobbying expense, the AWMA is required to advise you that 15% of your annual dues are not tax deductible. Consult your legal or tax advisor.